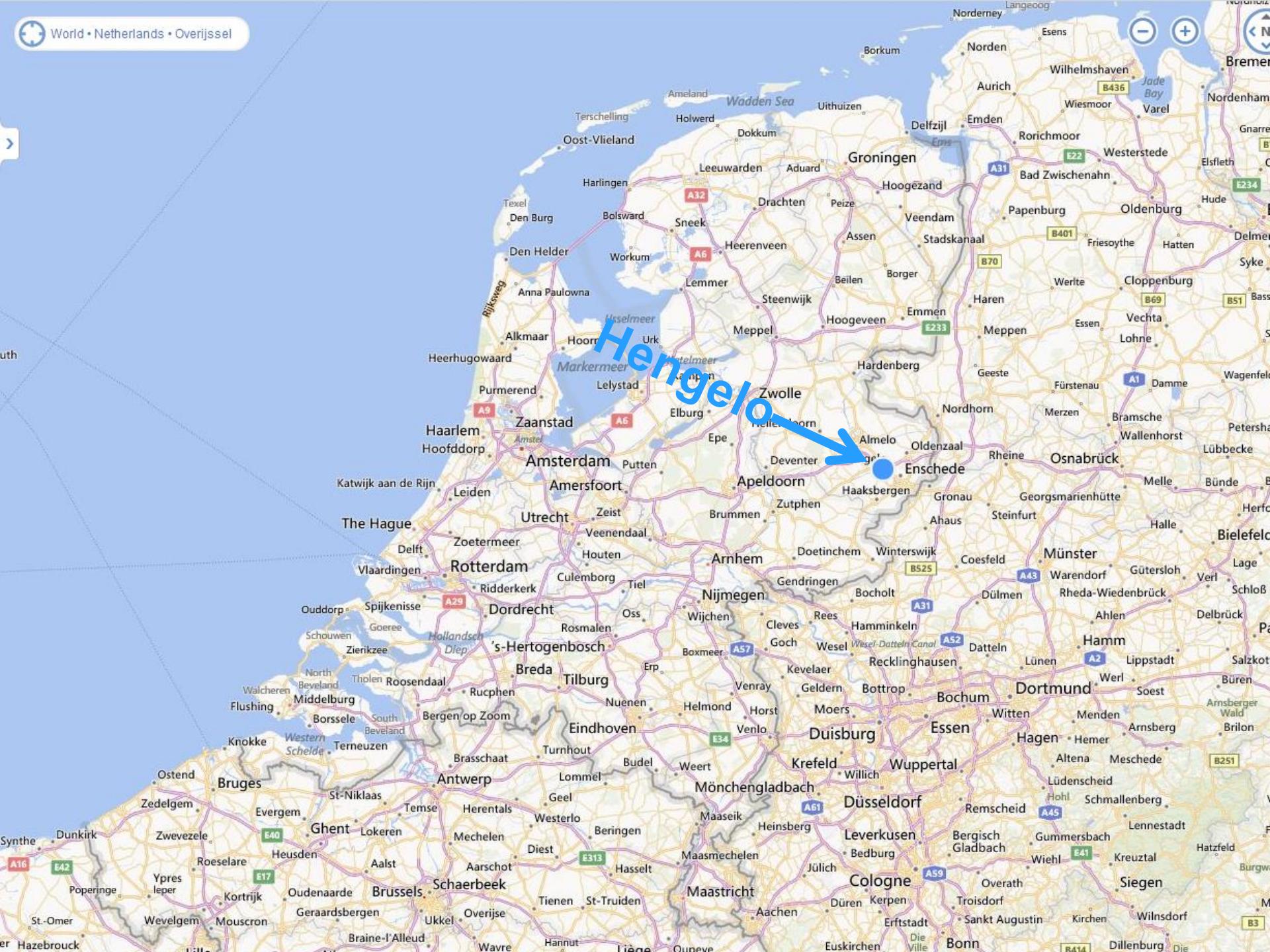


# **STAN** **Stoomleiding Twence AkzoNobel**

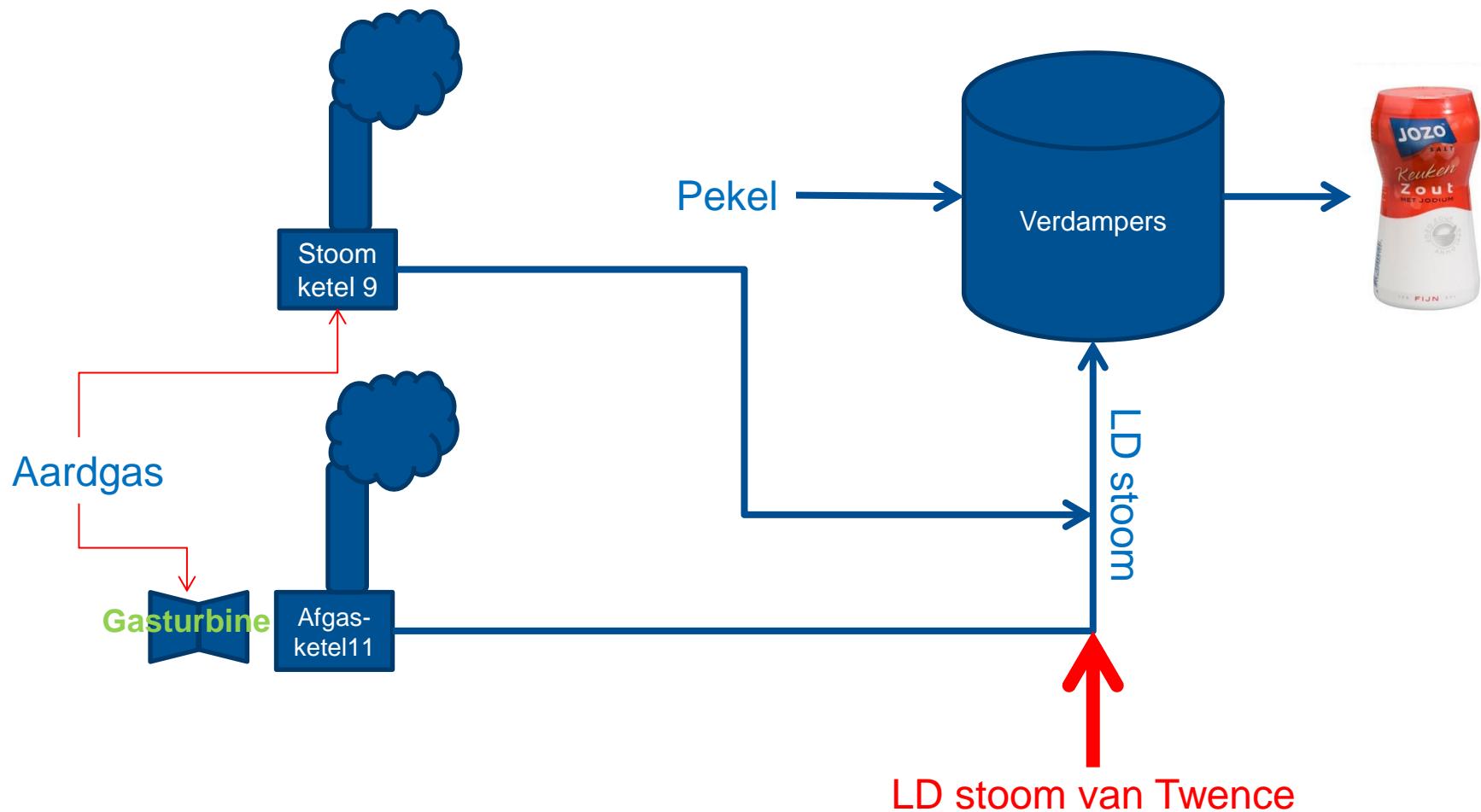
Martijn Gielen AkzoNobel Industrial Chemicals  
Project Development Manager  
March 2014



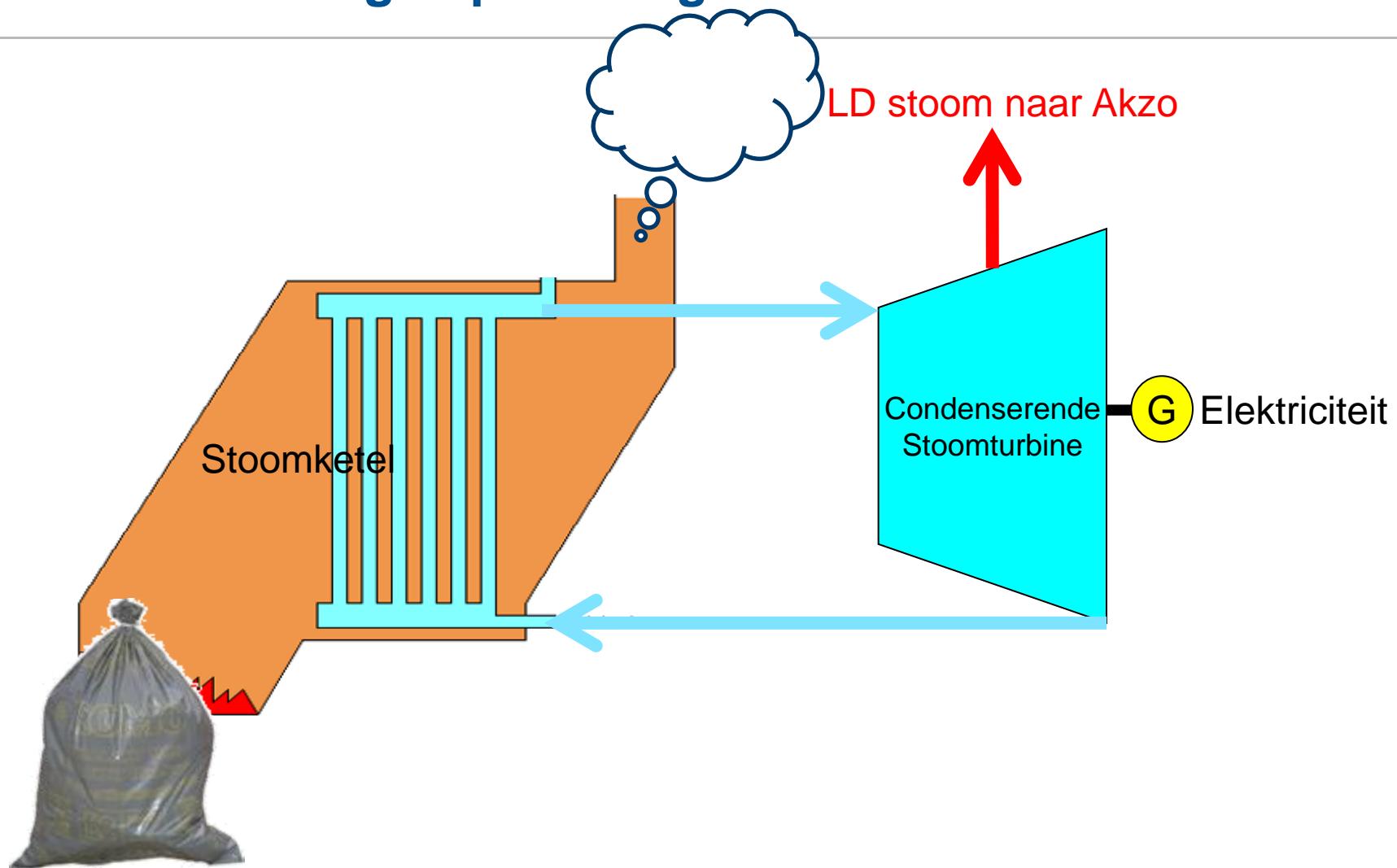
1. Introduction
2. Cooperation with Twence
3. Permitting
4. Economical overview
  - Investment, revenues
5. Planning



## AkzoNobel Hengelo



## Twence energieopwekking



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## Preparation for steam supply

|          |   |
|----------|---|
| 2006     | AkzoNobel starts looking for alternative fuels                    |
| 2006     | Preproject with Twence for construction of RDF incineration plant |
| Aug 2008 | Contract with Twence on steam supply and investment               |
| 2009     | Engineering & permitting (Bestemmingsplan wijziging!)             |
| 2010     | Construction of steampipe, connections                            |
| Jan 2011 | Start steam supply  |

# Co-operation Twence/AkzoNobel took some time....

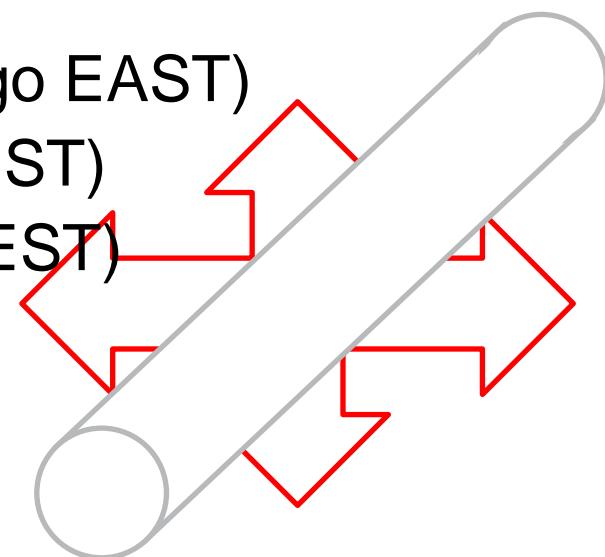
1. First attempts for steam supply project failed due to **high steam availability demand** of salt process
2. Joint preproject: a designated **RDF-fired steam boiler** (Refuse Derived Fuel project) not feasible (high CAPEX, pressure on gate fees)
3. Joint project: supply via **steampipe** (STAN) succeeded because of transparency and trust between partners
4. Model for **equal profit/losses sharing** between AkzoNobel and Twence
5. Steam supply during offpeak attractive due to decrease in power-to-grid for both Twence and AkzoNobel

# First design

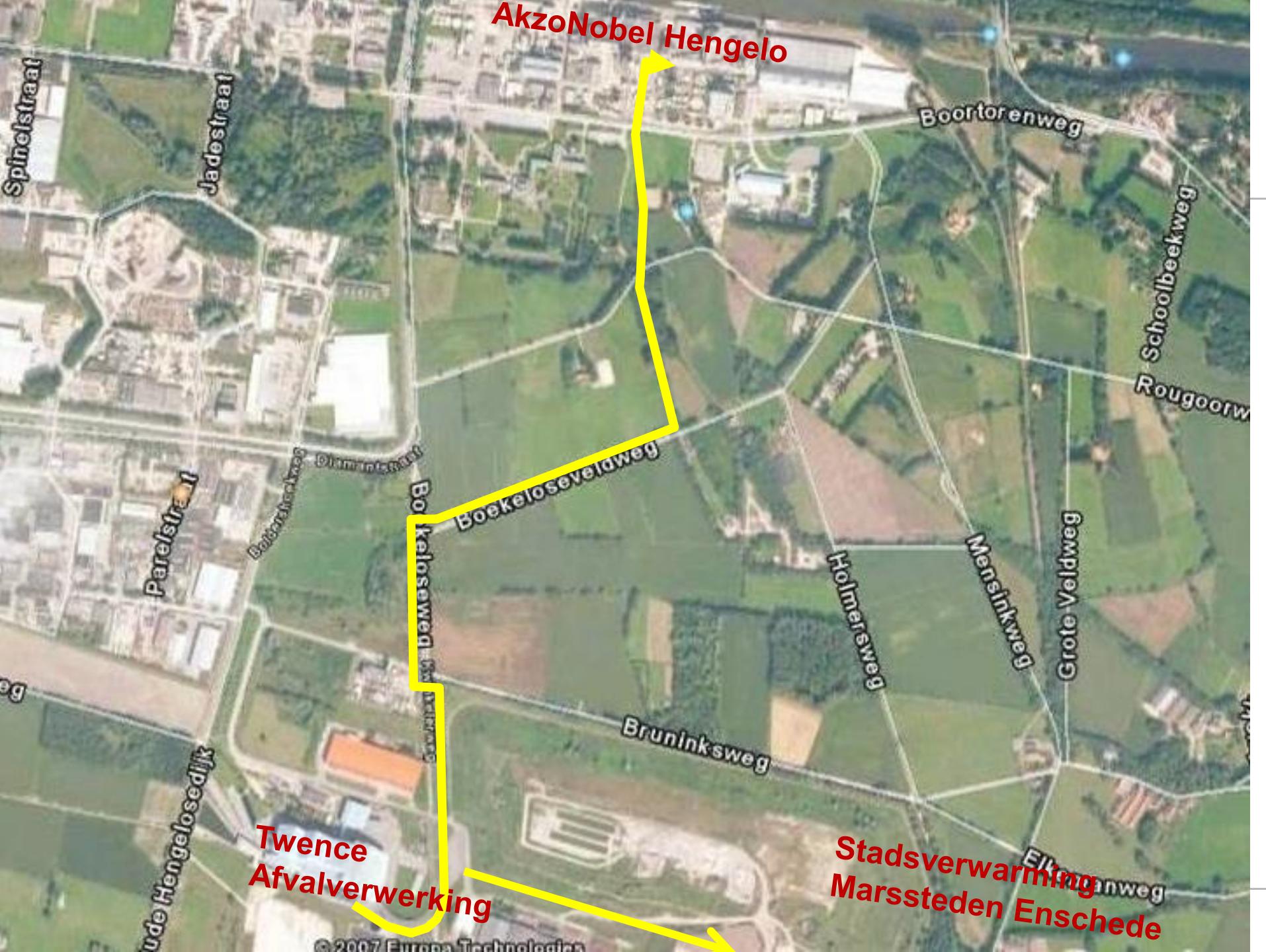


## Permitting; main issues

- Different forces acting literally in different directions on steampipe
  - new industrial zone for Hengelo (go EAST)
  - Water emergency storage (go WEST)
  - Keep Tweekkelo untouched (go WEST)
  - Subsurface (go DOWN)
  - at 6m height (go UP)
- Landschappelijke inpassing
- Height of expansion loops
- Esthetics of pipe bridges







Aanleg 2010

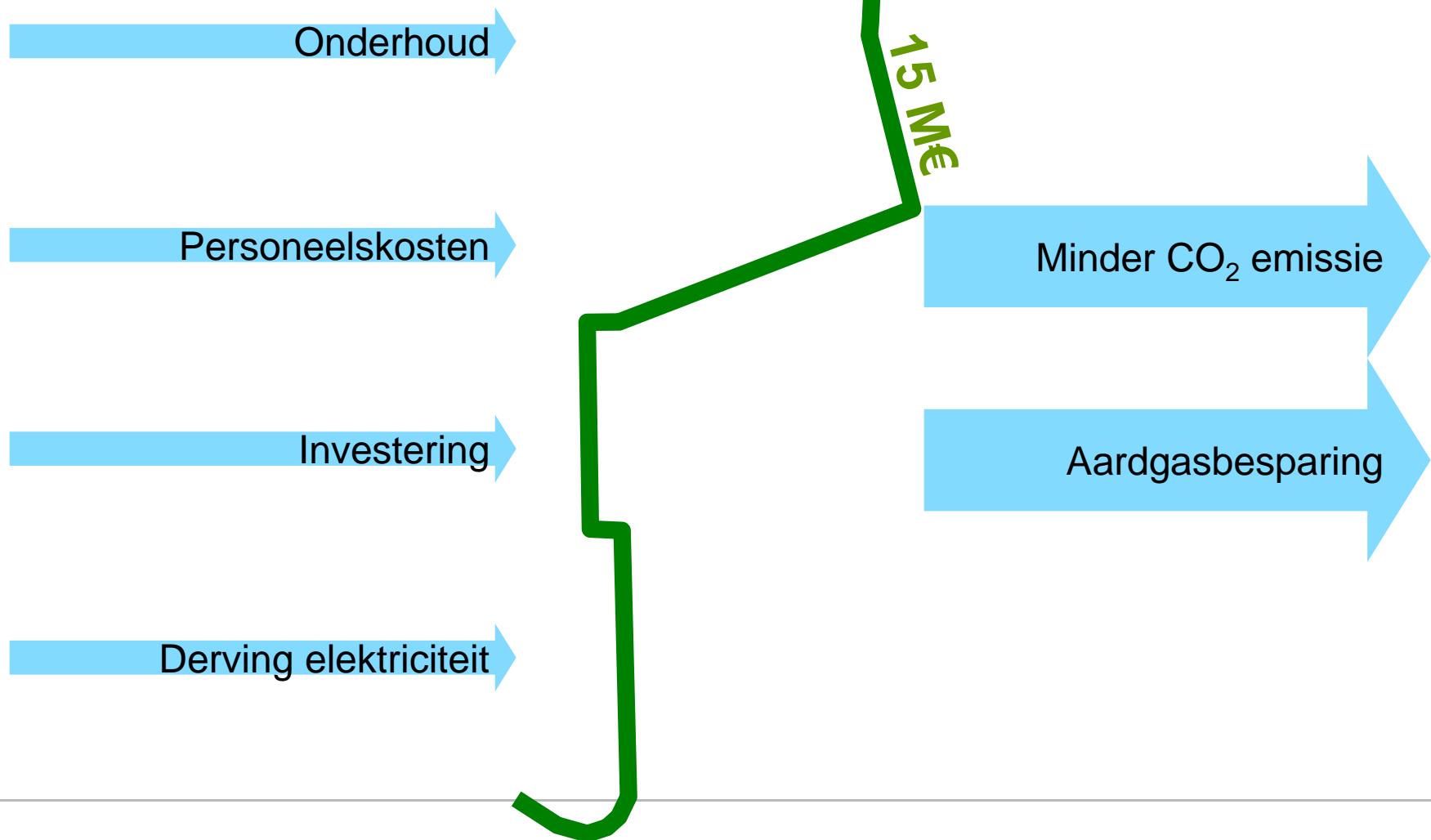


# Project – financiering en risico

**“Alle kosten en baten worden 50/50 gedeeld tussen partners Twence en AkzoNobel”**

- ⇒ Investering circa 15M€
- ⇒ Marktafhankelijke besparingen in aardgas, CO2 emissies, elektriciteitsderving

Risico: marktprijzen zodanig dat stoomlevering verliesgevend is.



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## Timeline Steam supply

|          |   |
|----------|---|
| 2006     | AkzoNobel starts looking for alternative fuels                    |
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| 2009     | Engineering & permitting (Bestemmingsplan wijziging!)             |
| 2010     | Construction of steampipe, connections                            |
| Jan 2011 | Start steam supply  |
| 2012 H2  | Prepare Akzo installations for extra steam supply                 |
| Dec 2012 | 1 million ton steam supplied to Akzo                              |
| Feb 2013 | Start extra steam supply  |
| Mar 2014 | 2 million ton steam supplied to Akzo                              |

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World • Netherlands • Overijssel • Hengelo

- + ↘ ↙ N

250 feet

100 m

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